

August 21, 2023

Automann 2023 July Sales Meeting, Achieving Sales Excellence



August 21st, 2023. Monroe Township, NJ. Automann, a leading supplier of heavy-duty truck and trailer parts, recently concluded their annual summer sales team meeting at their USA Headquarters in Monroe Township, NJ. Over 30 team members attended the meeting, which featured training sessions by supplier partners including Gabriel, Walther EMC, Amsted and others.

During the meeting, Automann's product managers presented the latest products and programs, while the sales team engaged in territory discussions and analysis led by the company's leadership and peers. Committed to providing the team with the latest tools and technologies, training also focused on the company's custom IOS Sales app, the latest features of Automann's B2B e-commerce website and the Microsoft Teams Suite to better support their customers with online meetings and aftersales support.

"I really enjoy our twice a year sales meeting. It provides a chance to get updated on all the latest projects, and to connect and learn from my fellow sales team members. It's also nice to meet and thank our NJ customer service team and other office and warehouse personnel who do a great job supporting us and our customers. I'm proud to be part of the team knowing we are backed by a strong network of professionals, and I leave feeling energized and excited to get back out in the field to educate customers on what I have learned."
Steve Gaddis - Regional Sales

About Automann

Family-owned and customer-driven since 1994, Automann has become a leader for global distribution of heavy-duty truck and trailer parts. Automann offers an ever-expanding catalog of over 40,000 parts across 18 product categories. The company's product portfolio includes both Automann-branded products and a growing collection of leading brand names. With six strategically located distribution centers across North America, Automann collaborates with an extensive distributor network to provide garages, fleets, and end-users with quality replacement parts promptly and at exceptional value. To learn more, please visit www.automann.com.

For more information, contact

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